Iowa Outstanding Commercial Producer Award

Nomination Form
Due September 30

Name of Nominee: _________________________________ Owner: ___________ Manager: ___________

Farm or Ranch Name: __________________________________________________________________

Address: _______________________________________________________________________________

City/State/Zip: ___________________________________________________________________________

Phone: ___________________________      Cell: ___________________________

Email: ___________________________________________

1. Number of years in the cattle business (3 years minimum).  ________________________________

2. Number of cows in the commercial breeding herd.  ________________________________

3. Number of stocker cattle handled annually.  ______________________________________________

4. Number of cattle finished annually.  _____________________________________________________

5. Briefly describe your operation:  _______________________________________________________________

_______________________________________________________________________________________

_______________________________________________________________________________________

6. Do you retain ownership of calves to slaughter?  Yes _______ No _________

   If yes, explain feeding and management practices:  __________________________________________________________

_______________________________________________________________________________________

_______________________________________________________________________________________

_______________________________________________________________________________________

7. Your Marketing Program:

   Market Unweaned Calves _______% of calf crop ___________

   Market Weaned Calves _______% of calf crop ___________

   Market as Yearling Feeders _______% of calf crop ___________

   Market Finished Cattle _______% of calf crop ___________

   Explain any special marketing efforts:  _______________________________________________________

   ______________________________________________________________________________________
8. Explain herd health program for breeding stock and calves:

_________________________________________________________________________________________

_________________________________________________________________________________________

_________________________________________________________________________________________

9. How many years have you been using performance records:
   a) To select herd bulls _________________________
   b) To cull the cow herd ________________________
   c) What individual performance records do you keep? Check all that apply.

      ______ Individual Identification of Cows
      ______ Individual Identification of Calves
      ______ Birth Weight of Calves
      ______ Weaning Weight on Calves
      ______ Yearling Weight on Calves
      ______ Average Calving Intervals on Cows
      ______ Carcass Data
      ____________________________ (Other please list)
      ____________________________ (Other please list)
      ____________________________ (Other please list)

10. Performance organizations involved in handling of herd performance records:
    State Organization ___________________________________________
    National Organization ________________________________________

11. Do you use your own computer or computer service for Herd performance records? Yes ____ No ____
    Beef Cow Enterprise Records? Yes _____ No______ Explain record system: __________________________
    ____________________________
    ____________________________
    ____________________________

12. Do you crossbreed? Yes ___ No ____ Describe your breeding program including breeds used and why?
    ____________________________
    ____________________________
    ____________________________
    ____________________________

13. What are your calving seasons:
    Spring ________________ to ________________
    Fall ________________ to ________________
    Winter ________________ to ________________
14. Do you use AI? _______________________  Why or why not: _________________________________
________________________________________________________________________________________
________________________________________________________________________________________
________________________________________________________________________________________

15. Do you use national breed association sire summary data when selecting bulls to use AI or natural service? Explain:
________________________________________________________________________________________
________________________________________________________________________________________
________________________________________________________________________________________

16. Do you use individual performance records when selecting bulls to use AI or natural service? Explain:
________________________________________________________________________________________
________________________________________________________________________________________
________________________________________________________________________________________

17. What criteria do you use when selecting replacement females? Explain:
________________________________________________________________________________________
________________________________________________________________________________________
________________________________________________________________________________________

18. What criteria and records do you use when culling females? Explain:
________________________________________________________________________________________
________________________________________________________________________________________
________________________________________________________________________________________

19. Do your performance records (or sale weights) tell you anything about your management form year to year? Explain:
________________________________________________________________________________________
________________________________________________________________________________________
________________________________________________________________________________________
20. What is your source of herd bulls?

<table>
<thead>
<tr>
<th>Iowa Beef Expo Sales</th>
<th>ICA Bull Test Sales</th>
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<tbody>
<tr>
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<tr>
<td>Production Sales</td>
<td>Private Treaty</td>
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<td>Other:</td>
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Explain: _______________________________________________________

_____________________________________________________________________

_____________________________________________________________________

21. What are the most profitable improvements you have made in the management of your herd? Explain:

_____________________________________________________________________

_____________________________________________________________________

_____________________________________________________________________

22. How much improvement has your herd made over time in such things as % calf crop, weaning or yearling weights or increased beef production from your farm or ranch? Please attach a summary of performance and enterprise records if available. Use records up to your current calf crop.

_____________________________________________________________________

_____________________________________________________________________

_____________________________________________________________________

23. Have you held leadership positions, been involved in beef education programs, or hosted tours through your cattlemen’s association or extension service? Explain:

_____________________________________________________________________

_____________________________________________________________________

_____________________________________________________________________

24. Have you received any cattle or agricultural related awards? List:

_____________________________________________________________________

_____________________________________________________________________

_____________________________________________________________________

25. How can county, state or national cattlemen’s organizations of breed associations help you as a commercial cattleman?

_____________________________________________________________________

_____________________________________________________________________

_____________________________________________________________________

_____________________________________________________________________

_____________________________________________________________________

_____________________________________________________________________

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26. Describe winter feeding and summer grazing programs:
_________________________________________________________________________________________
_________________________________________________________________________________________
_________________________________________________________________________________________

27. How does your cattle operation fit into soil conservation practices? Explain:
_________________________________________________________________________________________
_________________________________________________________________________________________
_________________________________________________________________________________________

28. Please attach a short historical review of your cattle operation from its beginning.

Sponsored By: Iowa Cattlemen’s Association and Iowa Beef Breeds Council

NOMINATOR: Any person may nominate an eligible producer for this award at the county level.

Nominator
Name ____________________________________________
Title ____________________________________________
Organization _____________________________________
Address __________________________________________
City/State/Zip ____________________________________
Phone __________________________________________

Mail to: Iowa Cattlemen’s Association
        2055 Ironwood Court
        Ames, IA 50014
Phone: 515-296-2266

DEADLINE : SEPTEMBER 30