

To: Progressive Cattle Producers
From: Kellie Carolan, Seedstock Manager
Date: October 2009
Re: 2009-'10 ICA Open Heifer Evaluation Program

We are in the process of calling for the 2010 ICA Open Replacement reservations. The open heifers will be fed at the Amana Farms facility, and the sale will be at the Tama Livestock Auction. The heifers will sell on Friday, May 7, 2010, at 6 p.m. with the ICA Bull Sale immediately following.

If after reading over the 2009-'10 ICA RHEP Guidelines thoroughly, you have not found the answers to your questions; please feel free to contact me at 515-296-2266 or at 641-751-0737. After reservations have been confirmed, we will be sending you additional information. *My goal is to have the delivery confirmations sent on Nov. 20, 2009.*

PLEASE REMEMBER TO HAVE YOUR VACCINATIONS TAKEN CARE OF AS THE CONFIRMATION MAY NOT BE IN YOUR HANDS BEFORE THE END OF THE VACCINATION DATES! All vaccination details are outlined in the guidelines and I have enclosed a sample vaccination form that you will need to have filled out for heifers on delivery day (forms will be sent with confirmation). If there is not enough space for your entries, I will be in contact with you as those arrive into the office. We are looking forward to receiving your reservation and seeing you in the program this year!

Enclosures: Open replacement heifer evaluation program guidelines, reservation form, sample vaccination form



**IOWA CATTLEMEN'S ASSOCIATION
 REPLACEMENT HEIFER PROGRAM
 2009-2010 GENERAL GUIDELINES**

INTRODUCTION

The governing body of the Iowa Cattlemen's Association Replacement Heifer Program (RHEP) is the ICA Production Efficiency Committee (PEC). Each current consignor is a member of this ICA committee. Each current consignor is a member of this ICA committee. The ICA Production Efficiency Committee develops all policy and formulation of RHEP guidelines.

Throughout the course of the test and sale season, many questions to problems or situations will invariably arise. In most cases, the answers to these questions or situations will appear in this document. Please keep in mind, however, that the ICA RHEP guidelines are developed by the ICA PEC and serve as a roadmap for test and sale management to operate the ICA RHEP.

TELEPHONE DIRECTORY

ICA STAFF: Kellie Carolan..... 515-296-2266(O) 515-296-2261 (F) 641-751-0737 (C)..... kellie@iabeef.org

CONSULTING VETERINARIAN:

Dr. Tom Ulrickson, Audubon-Manning Vet Clinic..... (712) 653-9460 (O)... (712) 653-3891 (F)

PEC CHAIRPERSON: Butch Neumeyer..... 319-448-4118 (H & F)

	HEIFER TEST
TEST LENGTH <i>(plus 21 day warm up)</i>	99 days
ELIGIBILITY Weaned heifers born:	1/1/09 to 5/15/09
VACCINATION DATES	Oct. 8, 2009 – Nov. 16, 2009
DELIVERY DATE	Mon., Dec. 7, 2009 - 9 a.m. to Noon.
TEST LOCATION	Amana Farms - John McGrath & Scottie Clubb 1300 220 th Trail, Amana, Iowa 52203 319-622-7551 (O)
DIRECTIONS TO TEST SITE	<i>From the west...</i> exit I-80 at exit 216 (Co. Rd. V66) go ~9 mi. north through edge of Marengo to the T-intersection of Co. Rd. F15. Take F15 right/east to feedyard ~6 mi. <i>From the east...</i> exit I-80 at exit 225 (Hwy 151). Go ~6 mi. north, take a left on Hwy 6 for 3 mi., turn right on Hwy 220. Go north for ~2.2 mi. to F15. Take F15 left/west. Delivery site will be on the North side of road. Look for ICA test station sign.
SALE FACILITIES	Tama Livestock , Hwy 30 East, Tama, IA Dan & Jason Lakin , 641-484-3465
SALE LOCATION/DATE	Tama Fri., May 7, 2010 (6 p.m.)

CONSIGNOR REQUIREMENTS

1. Must be a member of the Iowa Cattlemen's Association for 2010.
2. Provide complete pedigree information including actual birth weight, birth date and health information on forms supplied by ICA.
3. Provide assistance in marketing heifers by submitting all information pertinent to the sale of the heifers.
4. Deliver heifers between **9 a.m. and noon** on the designated delivery date, Dec. 7, 2009.
5. If a consignor's heifer(s) do not make the sale, they must be picked up on the designated date.
6. Reserve pen space with a \$15 per head (minimum of 3 head) reservation fee by Nov. 20, 2009.
7. Provide feed and yardage deposit of \$125 per head upon delivery to test location.
8. Participate in the heifer insurance fund at the rate of \$10 per head.

MINIMUM ENTRY REQUIREMENTS

1. Must be born within designated birth date limits—Jan. 1-May 15.
2. Must be within lot age range parameter of 60 days.
3. Must have a minimum weight per day of age of 2.0 pounds per day on arrival at the test site. No shrink allowance or exceptions will be made.
4. Must have received all mandatory green tag and calfhood vaccinations prior to delivery.
5. Must have implant history recorded on heifers and provide this information upon delivery to the test site.
6. Must be open heifers to participate. **No bred heifers will be allowed.**
7. Minimum lot size of three head to participate.
8. Heifers must be polled or dehorned to participate.

HEALTH AND VACCINATION REQUIREMENTS

1. Weaned at least 21 days before delivery.
2. Heifers must be calfhood (brucellosis) vaccinated prior to delivery. Brucellosis vaccination must be done between 4 and 10 months of age and preferably at least three weeks prior to delivery.
3. Vaccinated for the following at least 21 days but no more than 45 days before delivery (preferably a month before delivery):
 - ** BVD (Bovine Virus Diarrhea);
 - ** IBR (Infectious Bovine Rhinotracheitis);
 - ** PI3 (Para-Influenza 3);
 - ** Pasteurella - New Generation Vaccine;
 - ** Clostridium Chauvoeri, Septicum (Blackleg & Malignant Edema);
 - ** Haemophilus Somnus (Shipping Fever) - Somnugen; and
 - ** BRSV (Bovine Respiratory Syncytial Virus).
4. Heifers originating outside Iowa must conform to official interstate health regulations. All heifers must have official state health certificates upon delivery.
5. Treated for worms and grubs prior to delivery.
6. Free from evidence of warts, ringworm or mange.
7. All calves must be polled or dehorned (and healed).
8. Heifers will receive the following booster shots at delivery to the test station, at the consignor's expense:
 - ** Killed BVD,
 - ** Nasal IBR,
 - ** Haemophilus Somnus,
 - ** BRSV,
 - ** Pasteurella, and
 - ** Dewormer

9. Calfhood vaccination tattoos will be examined on arrival to verify they are legible.

CONSIGNOR PROGRAM FEES

1. \$15 per head (minimum of 3 head) must be received prior to Nov. 20, 2009, or until test is filled. Reservation fees will be accepted on a first-postmark date basis until the test is filled.
2. A total of \$135 per heifer must be received at or prior to delivery of the heifers on Dec. 7, 2009, as the feed and yardage deposit/insurance premium (\$125 feed/yardage; \$10 insurance). **PLEASE NOTE:** If in the event that feed and yardage deposits are exhausted by Feb. 1, an additional amount, not to exceed \$100 per head, maybe assessed and will need to be paid prior to the sale of the heifer(s).

3. Reservation fees are not refundable for heifers not delivered or which fail to make the 2.0# weight per day of age requirement.

PERFORMANCE GUIDELINES FOR ICA REPLACEMENT HEIFER SALE

1. Heifers will be selected on the following guidelines:
 - a) Successful reproduction exam.
 - b) Minimum adjusted pelvic measurement based on chart of minimum calf weight.
 - c) Performance reported on each heifer:
 - Ultrasound measurements on ribeye area, backfat, and marbling.

- d) Structural correctness.
 - e) EPD's reported on individual heifers when available. Sire EPDs will also be reported when available.
 - f) Disposition.
 - g) Frame Score – **maximum of 8.0.**
 - h) Open heifers only will be allowed to be sold.
 - i) Adjusted yearling weight **minimum of 730 pounds.**
2. A permanent sale selection committee will evaluate all sale eligible heifers and remove any unsound, unsuitable or bad disposition heifers from the sale group. This committee is authorized to make final decisions on any heifer's inclusion in ICA sponsored sale using the above guidelines and market conditions. To help ensure the best sale outcome for the majority of participants, quality heifers will be emphasized.

ICA REPLACEMENT HEIFER SALE PROCEDURES

1. Sale charges – ICA will deduct 5% of the sale price of each pen of heifers to defray sale and supervisory costs.
2. Consignor will be charged feed and yardage for heifers left at the test station for a period of up to seven (7) days after the sale date, after which all heifers left at the test station will be taken to slaughter.
3. Any sale heifer not sold in the sale will be taken back to the test station for the owner to pick up unless special arrangements are made with the sale manager. Any heifer not qualifying for the sale or not sold in a sale and that the consignor wishes to take home must have all bills paid in full before the heifer will be released. If enough cattle warrant, consignors may request low performance or no sale heifers be sent to a custom feedlot to be finished to an acceptable market weight.

FEEDER REQUIREMENTS

1. Be directly responsible to consignor for care, health and well being of consigned heifers.
2. Receive, booster immunize, weigh and eartag calves on arrival.
3. Accustom calves to test ration until start of test.
4. Feed calves as specified by agreement between ICA and feeder and work with nutrition specialists in monitoring rations.
5. Feed sale heifers on ICA-designated ration from end of test to sale date.
6. Individually weigh heifers at delivery, once while on test, and twice off test.
7. Be responsible for communication to ICA if a consigned heifer becomes too ill or injured to continue the test and advise ICA when test termination should occur for a heifer.
8. Provide ICA with a health report on sick heifers and invoice ICA for consignor's veterinary charges.
9. Provide ICA with a verified certificate of death if a consignor's heifer dies during the test period.

IOWA CATTLEMEN'S ASSOCIATION WILL

1. Solicit heifers for test, assist in supervision of the test and in formulation of test and sale policies, authenticate the performance of the heifers tested, advertise and make payment to consignors for heifers sold.
 2. Represent the consignor in allocating payment to the heifer feeder for feeding the heifers as specified in a separate contract.
 3. Refund money in full to consignor if enough entries have not been received for the test.
 4. Refund unused portion of original feed deposit on heifers that die or have test terminated due to illness or injury.
- 5. Provide payment of sale/slaughter heifers 30 days after the sale date.**

INSURANCE FUND PROGRAM

1. Premium will be \$10 per head for coverage from the time of delivery until the heifer is sold, delivered to the packer, or picked up by the consignor.
2. Coverage will be **feeder calf market price at the time of the sale (Spring 2010)** per head for death loss only while the animal is the responsibility of the feeder. Claims will be paid at full coverage at the end of all tests run in that year unless claims exceed the amount in the fund in which case the fund will be divided equally among claimants but not to exceed market price at the time of sale per loss.
3. Any funds remaining after all claims are paid shall remain with ICA to be used to increase the fund for future years. In return for interest income on the fund, but not with the fund itself, ICA shall pay costs of post-mortem exams on dead animals.
4. Any animal noticeably sick or running a high temperature within 48 hours of arrival shall be covered for \$350 for the first 14 days or until recovered from the initial illness if illness is lingering. Notice will be given to consignors of animals showing illness immediately after delivery. Consignors losing a heifer will be given results of the post-mortem exam and will have unused feed and yardage fees returned at the **end** of the test and sale period.

**2009-2010 ICA OPEN HEIFER PROGRAM
SPACE RESERVATION FORM**

Date Received: (For office use)

(Please fill out completely-as this will be the name and information listed in the catalogs.)

CONSIGNOR: _____
 FARM NAME: _____
 ADDRESS: _____
 CITY, STATE ZIP _____
 HOME PH: _____ MOBILE PH: _____
 FAX: _____ OFFICE PH: _____
 E-MAIL: _____ WEB SITE: _____

EXAMPLE:

2	PB SIMMENTAL
1	ANGUS-SIMMENTAL

#HEIFERS

BREED OR BREEDS

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

3 OR MORE HEAD PER CONSIGNOR REQUIRED

TOTAL # HEIFERS	_____ X	
	\$15.00 PER HEAD =	
TOTAL AMOUNT DUE ICA	_ \$ _____	_____
	(Make check payable to ICA)	(Check #)

Your 2010 ICA membership dues must be paid to participate in the ICA Heifer Evaluation Program. PLEASE ISSUE A SEPARATE CHECK FOR YOUR MEMBERSHIP.

I want to assure press releases on the program are getting to the appropriate local papers. Please list 2 or 3 of your local papers in which you would like releases sent.

<i>Newspaper Name</i>	<i>City of Publication</i>
1. _____	_____
2. _____	_____
3. _____	_____

ICA HEIFER REPLACEMENT PROGRAM
Vaccination Information

(You are required to complete this form to include all heifers being delivered)

VACCINATIONS – (21 days prior to delivery)

	SERIAL NO.	BRAND	DATE TREATED
BVD Vaccine	_____	_____	_____
IBR Vaccine	_____	_____	_____
PI3 Vaccine	_____	_____	_____
Pasteurella – New Generation Vaccine	_____	_____	_____
Clostridium Chauvoeri, Septicum	_____	_____	_____
Clostridium Perfringes (Type C&D)	_____	_____	_____
Haemophilus Somnus	_____	_____	_____
Bovine Respiratory Syntial Virus	_____	_____	_____

GRUB OR LICE TREATMENT - DATE: _____

WORM TREATMENT - DATE: _____

Calfhood Vaccination Date: _____

RATION FED PRIOR TO DELIVERY:

Sample

I hereby certify that the above procedures have been followed and that the above heifers are, to the best of my judgment, free from infectious diseases (including warts, ringworm and mange).

Name: _____

Address: _____

Phone: _____ Date: _____

Signature: _____